

FY2025 2nd Quarter Financial Results Briefing

YCP Holdings (Global) Limited
August 2025

Agenda

- Introduction
- FY2025 2nd Quarter Financial Highlights
- Introduction of Management Services
- Introduction of Professional Solutions Services
- Introduction of Principal Investments
- FY2025-FY2027 Medium-term Planning

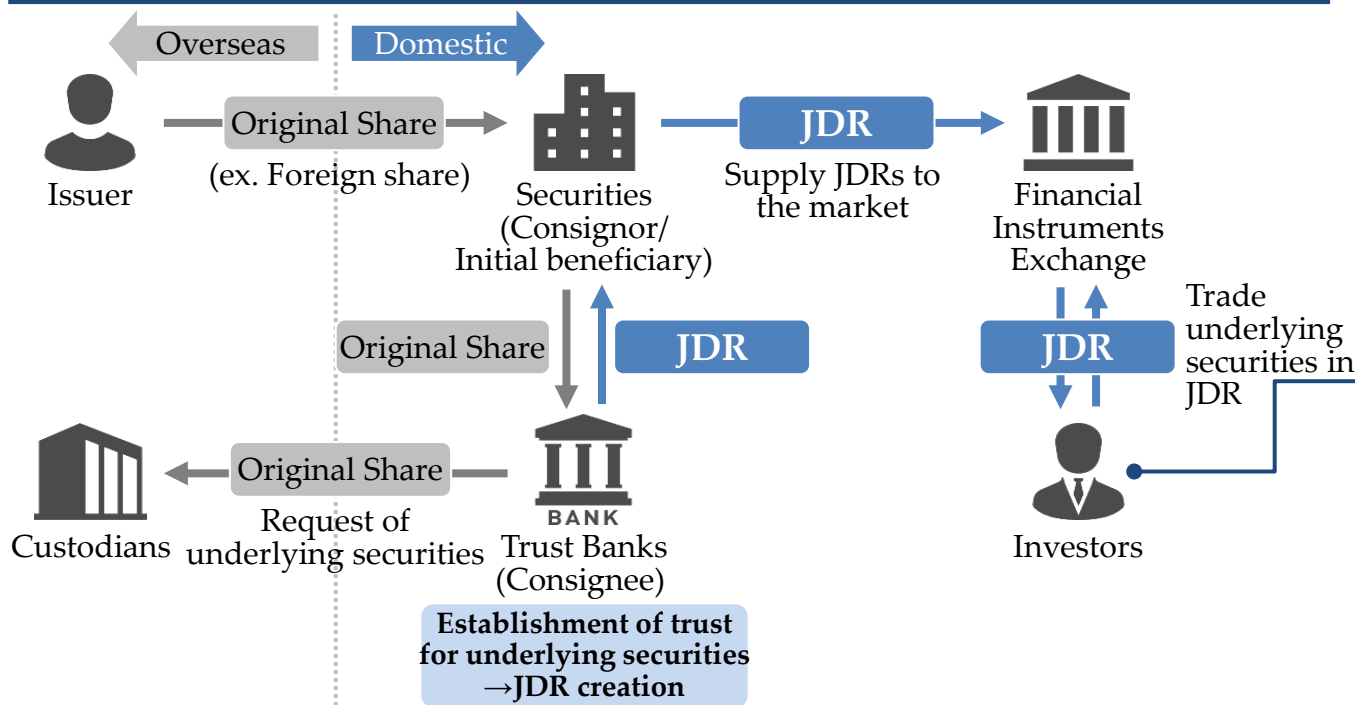
Introduction



Introduction: What is JDR (Japanese Depositary Receipt)?

- **The JDR scheme was introduced in September 2007, modeled after the ADR in the U.S.** The first JDR was listed on the Tokyo Stock Exchange in September 2017.
- **Advantages for Investors:** Enables investment in foreign companies in JPY and in Japanese Standard Time, with the same transactions and taxation as domestic stocks, etc.
- **Advantages for Issuer(s):** Funding can be raised through the Japanese securities market, which has a large and stable trading volume.

Scheme of JDR issuance*



Key Points for JDR

| | |
|---------------------------|---|
| Transactions | <ul style="list-style-type: none">• Can be traded through securities• Eligible for trading in specific accounts and with no need to open a foreign securities trading account• Settlement and receipt of distributions is in JPY• Taxation is the same as for domestic share |
| Shareholders' Meeting | <ul style="list-style-type: none">• Since the shareholders of the issuing company are the JDR trustee (trust bank), JDR investors cannot attend the general shareholders' meeting, but can interact with the issuing company at JDR investor briefings, etc. |
| Exercise of Voting Rights | <ul style="list-style-type: none">• JDR investors cannot directly exercise their voting rights on the underlying share, but can indirectly exercise their voting rights by instructing the JDR trustee to exercise their voting rights |

*Cited from the JDR issuance scheme (example) on the Japan Exchange Group website: <https://www.jpx.co.jp/equities/listing-on-tse/new/basic/05.html>

Indexes for investment

| | | |
|---------------------------------|----------------------------|---|
| JDR price used for calculation: | 845 JPY | Closing price of JDR on the TSE Growth Market as of 19 August 2025 |
| Total number of issued shares: | 22.3 million shares | Total number of issued shares as of 19 August 2025 |
| The number of listed JDRs: | 18.4 million JDRs | The number of listed JDRs as of 19 August 2025 (= number of shares for which the JDR trust has been established, out of the total number of shares outstanding) |
| Market capitalization: | 188.4 billion JPY | JDR closing price as of 19 August 2025 * total number of issued shares |
| Estimated PER (FY2025 Q4): | 32.50 times | JDR closing price as of 19 August 2025 / FY2025 Q4 estimated EPS 0.18 USD |
| Actual PBR (FY2025 Q2): | 1.35 times | JDR closing price as of 19 August 2025 / FY2025 Q2 actual BPS 4.32 USD |
| Estimated ROE (FY2025 Q4): | 4.2 % | FY2025 Q4 estimated profit for the year 4,002k USD / FY2025 Q2 actual net asset 96,422k USD |
| Estimated ROA (FY2025 Q4): | 2.7 % | FY2025 Q4 estimated profit for the year 4,002k USD / FY2025 Q2 actual total asset 146,812k USD |
| Shareholder's equity ratio: | 65.7 % | FY2025 Q2 actual net asset 96,422k USD / FY2025 Q2 actual total asset 146,812k USD |

Note : Conversion to Japanese yen is calculated at USD 1 = JPY 144.82 (exchange rate on 30 June 2025).

Company Overview

YCP Holdings started its business in August 2011 as Yamato Capital Partners (now YCP Japan). In 2013, to be an international organization, the firm name was changed to YCP, and it became a Hong Kong-based holdings company. In 2021, the Company, YCP Holdings (Global) Limited, was established in Singapore as the Group’s controlling function and was listed on the Growth Market of the Tokyo Stock Exchange.

Overview of the YCP

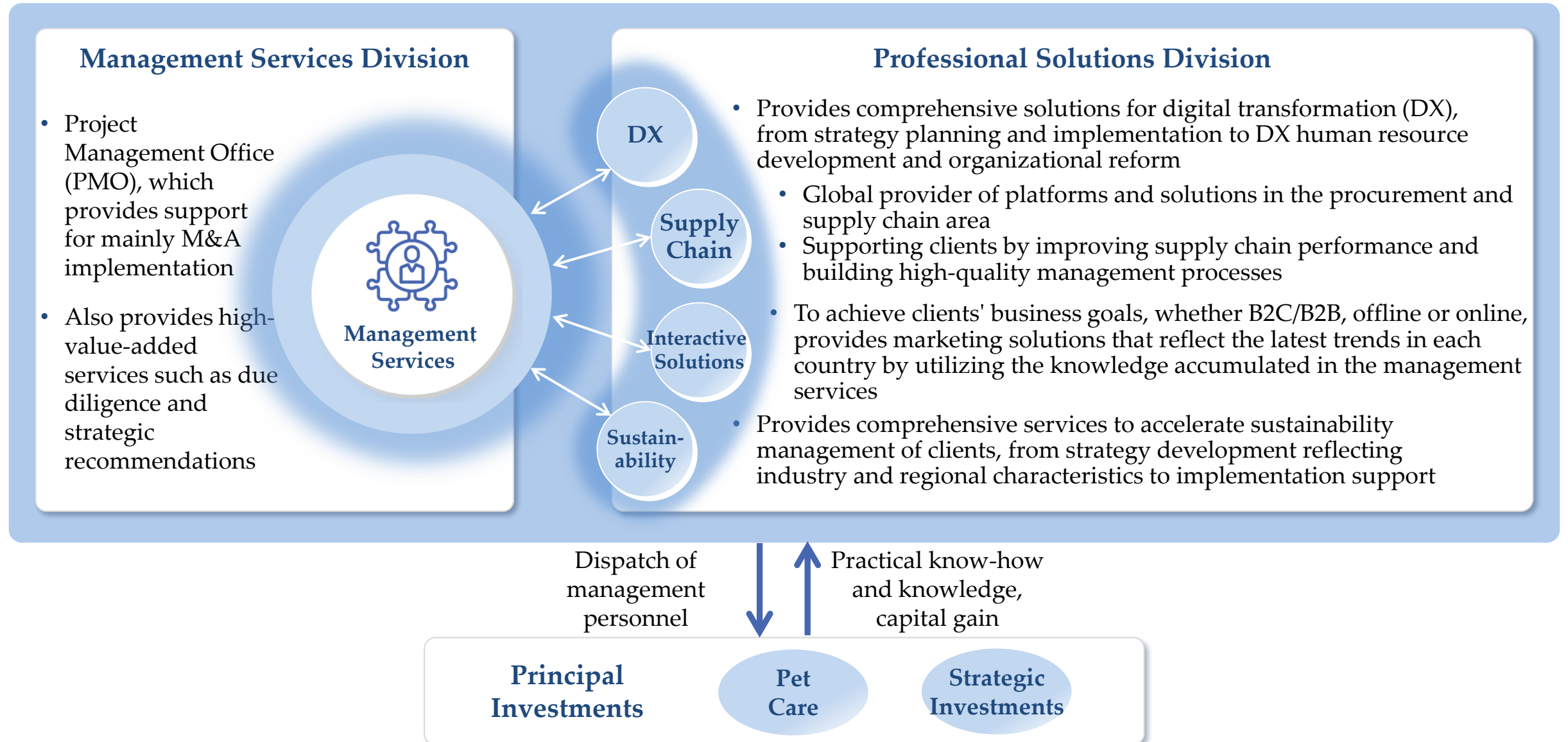
| | |
|----------------------|--|
| Company Name | YCP Holdings (Global) Limited (Listed: 9257, Growth Market, Tokyo Stock Exchange) |
| Headquarters | 20 Collyer Quay #12-06, 20 Collyer Quay, Singapore |
| Share Capital | 46,492,680 USD |
| Nature of Business | 1. Management Services 2. Professional Solutions 3. Principal Investments |
| Year of Founding | August 2011 |
| Group CEO | Yuki Ishida |
| Number of employees* | Number of professionals: 479 Total number including portfolio companies: 752 |

Global Locations



*As of 30 June 2025: the number of professionals by region is the total number of people in the Management Service and Operations divisions.

Business Overview



Changes to the reporting segments in the financial statements

- In accordance with the business expansion of Professional Solutions Services, the number of areas to be disclosed as Professional Solutions Services has increased in FY2023/FY2024.
- As a result of the sale of SOLIA, Personal Care area was classified as a discontinued operation and the results for FY2023/FY2024 were restated.

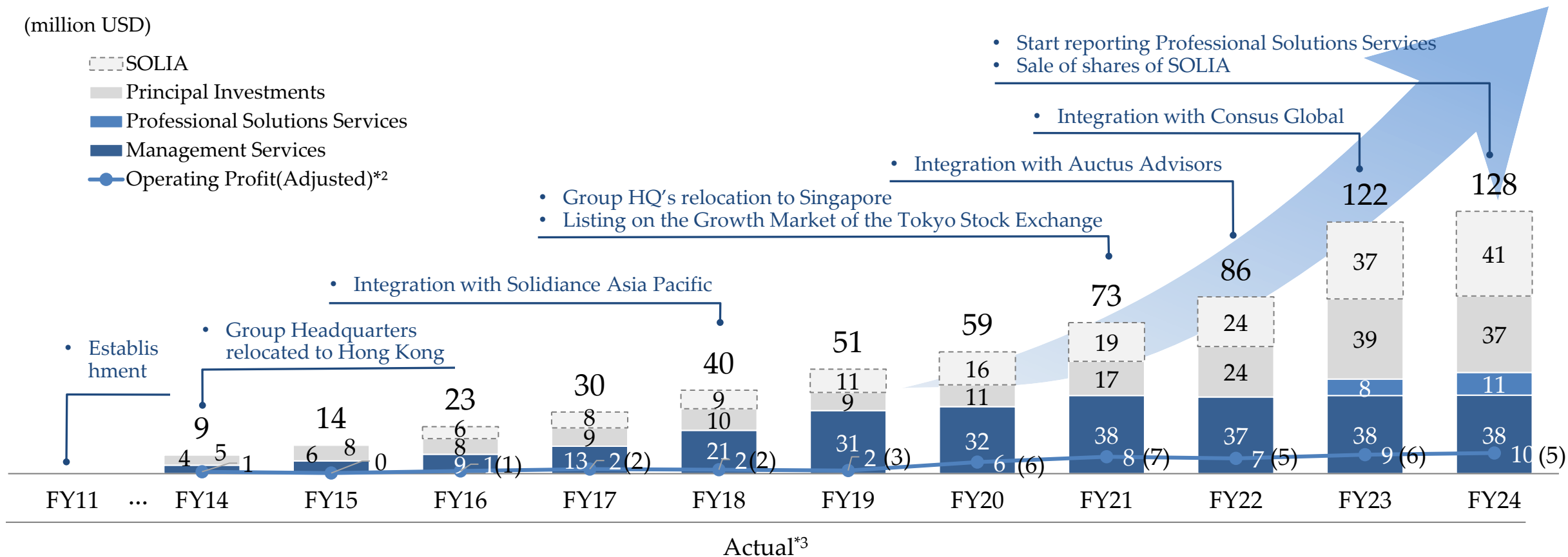
| FY2023/FY2024 were restated. | | ~FY2022 | FY2023 | FY2024~ | Actual figures showing YoY comparison in the next page onwards are unaudited figures calculated exclusively for this presentation. |
|---------------------------------|--------------------------------|--|--|--|--|
| Management Services | | DXD, ISD, and SSD were included in Management Services | DXD, ISD, and SSD were included in Management Services | Disclosed the result of Management Services only*1 | |
| | Digital Transformation | | | Disclosed as Professional Solutions Services | |
| | Interactive Solutions | | | | |
| | Sustainability Solutions | | | | |
| Professional Solutions Services | Supply Chain Solutions | N/A (Before starting business) | Disclosed as Professional Solutions Services (FY23 Q3~) | | |
| Principal Investments | Personal Care | (No Change) | Classified as a discontinued operation (Sold in December 2024) | | |
| | Pet Care Strategic Investments | | (No Change) | | |

*1 : The result of Management Services for FY2023 in this material excludes the results of DXD, ISD, and SSD (unaudited figures) in order to ensure an accurate YoY comparison.

Performance in Previous Years

- The company marked revenue of 127.5 million USD (18.46 billion JPY*¹) and operating profit (after adjustment)*² of 9.9 million USD (1.43 billion JPY*¹), before excluding results of SOLIA, in FY2024.
- Operating profit excluding the impact of SOLIA is shown in brackets.

(million USD)



*¹ : Conversion to Japanese yen is calculated at USD 1 = JPY 144.82 (exchange rate on 30 June 2025).

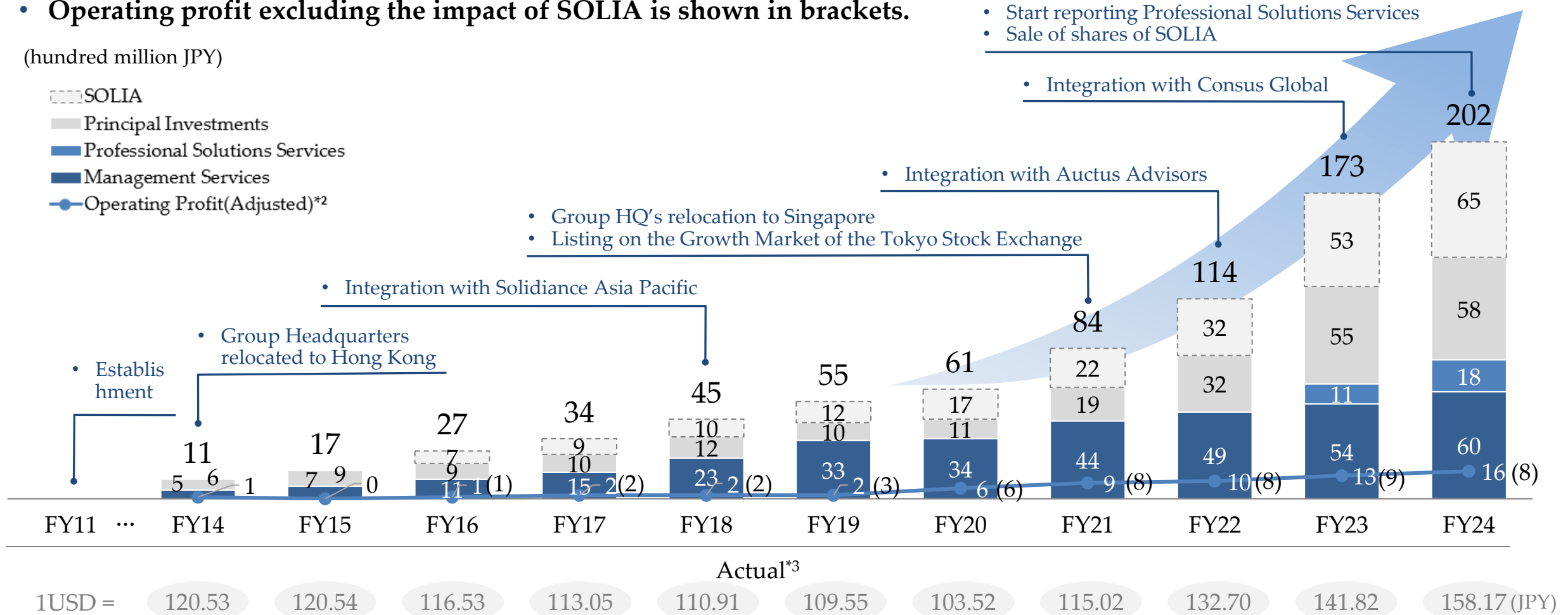
*² : Represents operating profit excluding one-time non-cash transactions, such as gains/losses on sales of subsidiaries and businesses, fair value gain/loss on an equity investment at fair value through profit or loss, and gains from bargain purchase

*³ : Figures before FY2018 are for reference purposes prior to listing

(Reference) Performance in JPY

- The graph on the previous page has been converted to JPY with FX rate at each year-end (or the most recent quarter end for forecast figures).
- Operating profit excluding the impact of SOLIA is shown in brackets.

(hundred million JPY)



*1 : Figures before FY2018 are for reference purposes prior to listing

*2 : Represents operating profit excluding one-time non-cash transactions, such as gains/losses on sales of subsidiaries and businesses, fair value gain/loss on an equity investment at fair value through profit or loss, and gains from bargain purchase

FY2025 2nd Quarter Financial Highlights



FY2025 2nd Quarter Financial Highlights (Cumulative)

FY2025 2nd Quarter Financial Highlights (Cumulative)

| Revenue | YoY*2 | Versus the plan |
|--|--------|-----------------|
| 47.5 million USD (6.87 billion JPY*1) | 113.2% | 111.0% |
| Operating Profit | YoY*2 | Versus the plan |
| 2.9 million USD (4.2 billion JPY*1) | 168.8% | 198.1% |
| 中間利益 | YoY | Versus the plan |
| 1.4 million USD (2.0 billion JPY*1) | 59.5% | 151.2% |

Highlights

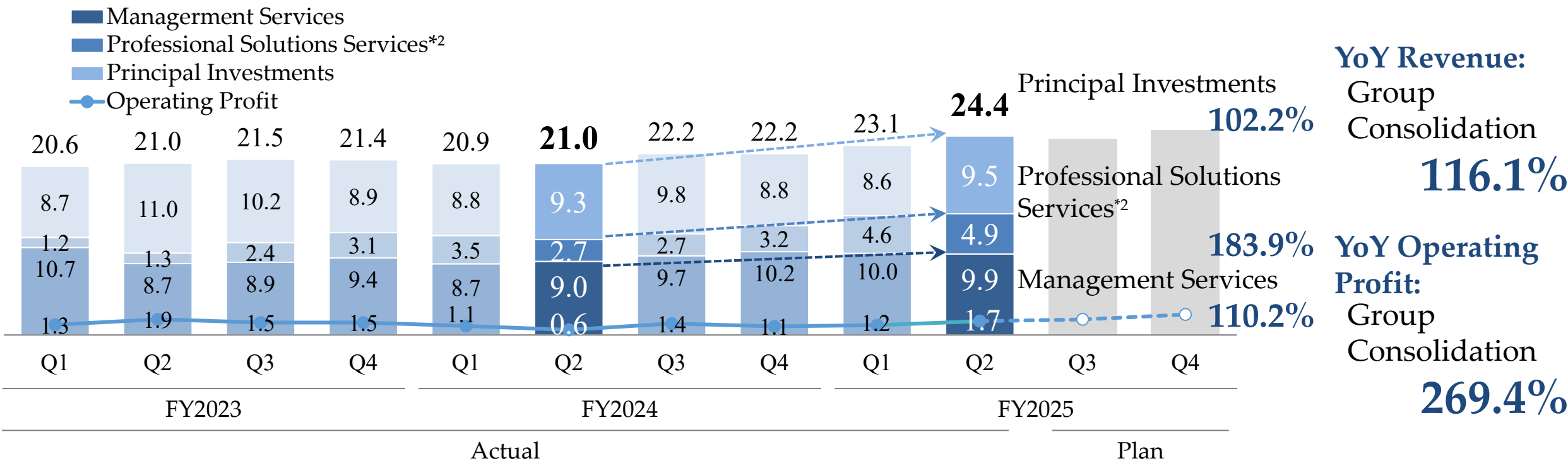
- In FY2025 Q2, both Revenue and Operating Profit made solid progress, exceeding both the previous year and initial forecasts.
- In Management Services, strengthened leadership and proactive recruitment across regions led to revenue of YoY 112.3% in YoY and segment profit YoY 113.2%.
- In Professional Solutions Services, expansion into Sustainability Solutions (October 2024) and profitability improvement in Supply Chain Solutions drove significant growth, with revenue at YoY 154.3% and segment profit at YoY 363.2%.
- In Principal Investments, while Pet Care area maintained strong performance, temporary closures for restaurant renovations in Strategic Investment resulted in revenue of YoY 100.2% and segment profit of YoY 36.9%.
- As a result, consolidated Group marked revenue of YoY 113.2% and operating profit of YoY 168.8% in Q2. Although profit for the period was YoY 59.5% due to the impact of the sale of SOLIA, it still performed well at 151.2% of the initial forecast.

*1 : Conversion to Japanese yen is calculated at USD 1 = JPY 144.82 (exchange rate on 30 June 2025).
*2 : Comparison with FY2024 results after excluding the results of SOLIA.

FY2025 Q2 Group Consolidated Results

In FY2025 Q2, despite headwinds from JPY depreciation and the economic slowdown of China, Management Services and Professional Solutions performed steadily. As a result, the Group marked revenue of 24.4 million USD (3.53 billion JPY*1) and operating profit of 1.7 million USD (0.24 billion JPY*1), with progress exceeding 100% of the initial forecast.

Revenue of Operation Profit (million USD)



*1 : Conversion to Japanese yen is calculated at USD 1 = JPY 144.82 (exchange rate on 30 June 2025).

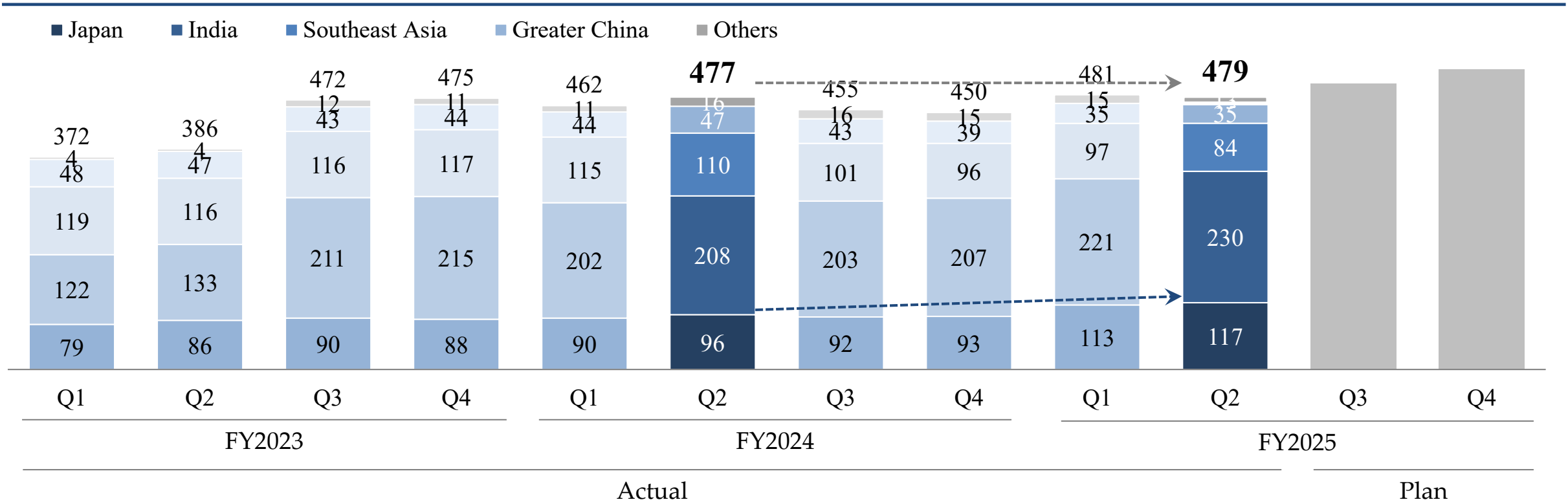
*2 : The results of Professional Solutions Services in FY2023 are the sum of three areas: Supply Chain, Digital Transformation, and Interactive Solutions (unaudited figures)

FY2025 Q2 Regional Headcount of Professionals

Excluding the Principal Investments segment, the number of professionals by region is as follows:

In Japan, aggressive hiring across all levels—from partners to junior staff—has been carried out since the beginning of FY2025. Steady growth in headcount is expected to continue. In India, recruitment remains highly active, reflecting the region’s strong growth momentum. In other regions, the priority has been to enhance profitability by raising project unit prices and optimizing efficiency. Headcount has been adjusted flexibly, ensuring stable growth while maintaining profitability.

Regional Headcount of Professionals



Strengthening leadership in Japan region

- To achieve further business growth in Japan, the birthplace of the Group, nine new Partners have joined the firm.
- A total of 15 experienced Partners will take the lead in accelerating both revenue and professional headcount expansion.

Leadership (as of 30 June 2025)



Masa Matsuoka (New)

Managing Partner

Japan & Greater China Regional Manager

Management Services



Shinjiro Sameshima

Partner



Taiki Tetsumoto

Partner



**Daisuke Katano
(New)**

Managing Partner



**Masafumi Koike
(New)**

Partner



Monta Ito

Partner



Haruki Hikosaka

Partner



**Masahiro Konno
(New)**

Partner



**Toshiaki Kondo
(New)**

Partner

DX



Takanori Ono

Managing Partner

Head of DX division Japan



Kazuaki Endo

Partner



**Tsukasa Sato
(New)**

Partner



**Hayato Shiraishi
(New)**

Partner

Sustainability



Kana Iikura (New)

Partner

Green Impact Labs COO



Keiya Masuno (New)

Partner

Green Impact Labs CSO

Japan Region: Relocation of Tokyo Office

- With the steady increase in headcount (+21 employees YoY), our Tokyo office was relocated in July 2025.
- The new office space is more than twice the size of the previous location, providing the capacity to support our continued recruitment and further business expansion.

New Office Information

<Address>

24F, Akasaka Green Cross, 2-4-6 Akasaka,
Minato-ku, Tokyo 107-0052

<Office Specifications>

- Exclusive floor area: 882 sqm
- Workspace accommodating approx. 200 ppl.
- 7 dedicated meeting rooms

<Building Specifications>

- Completed in May 2024
(28 floors above ground, 3 below)
- Directly connected to 2 subway stations
(Tameike-Sanno and The National Diet)



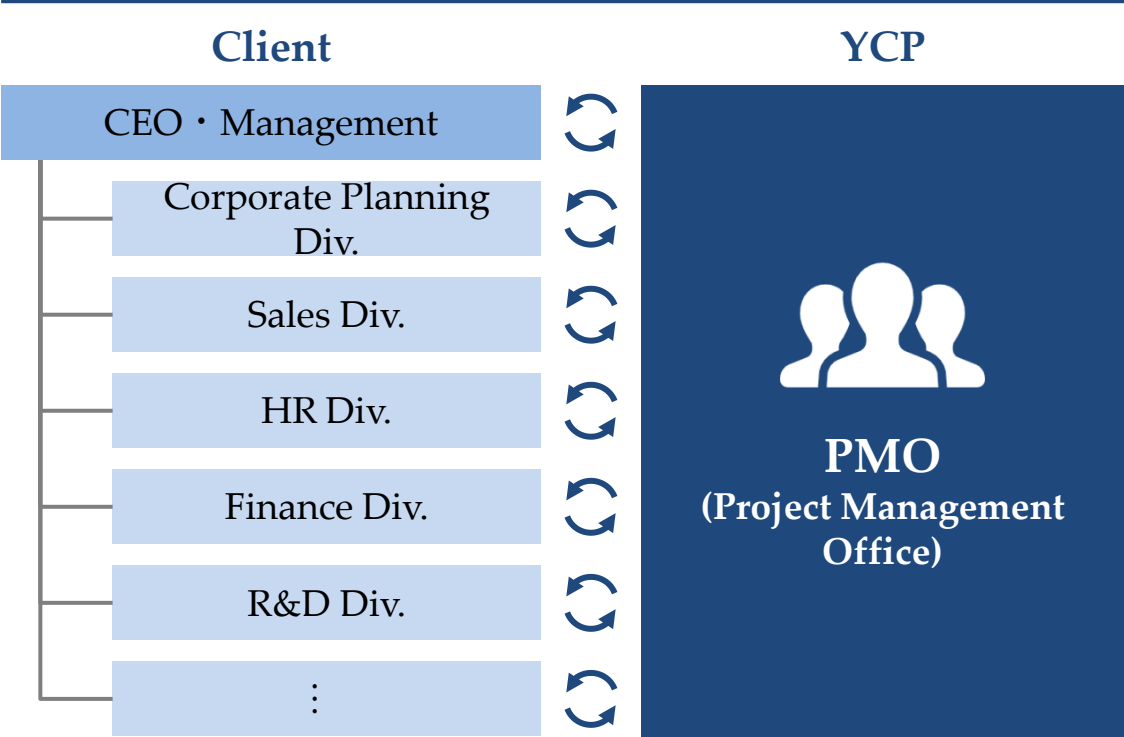
Introduction of Management Services



Introduction of Management Services Businesses

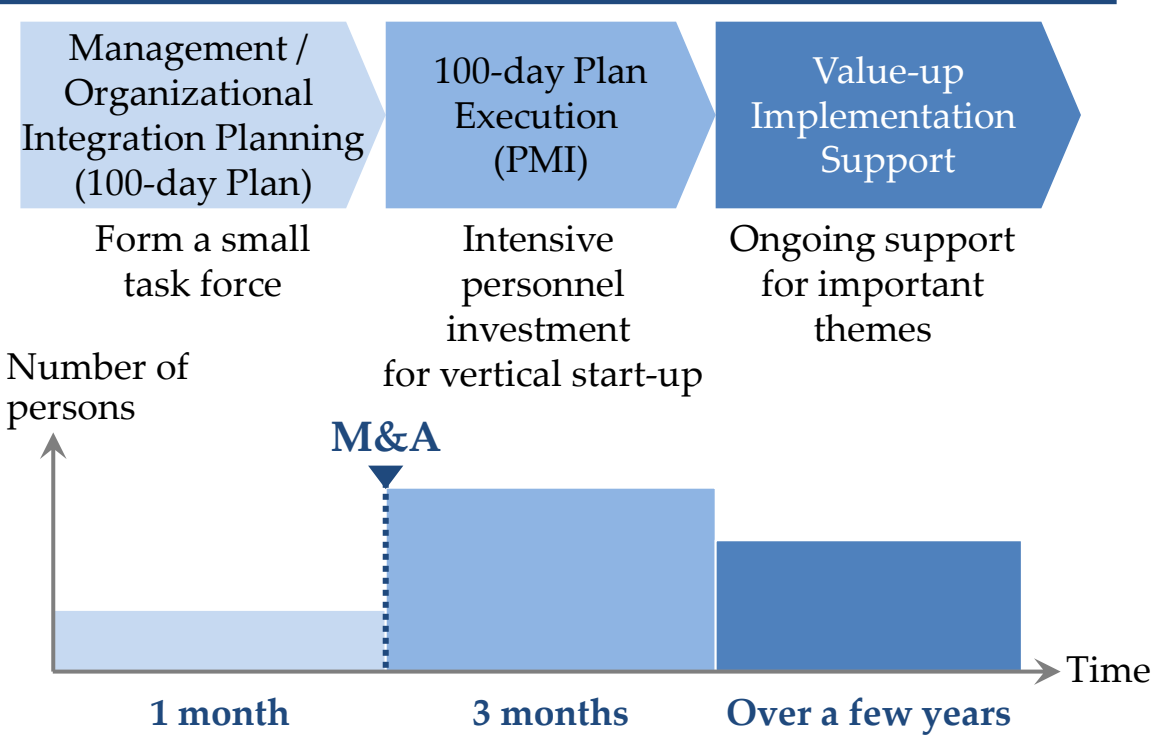
The Management Services Division provides PMO-type execution support services such as M&A and DX implementation for clients throughout Asia, accounting for approximately 80% of our segment revenue.

What is PMO (Project Management Office)?



A special task organization that provides flexible, cross-functional support when there are major corporate changes such as M&A and DX implementation.

PMO Support in M&A

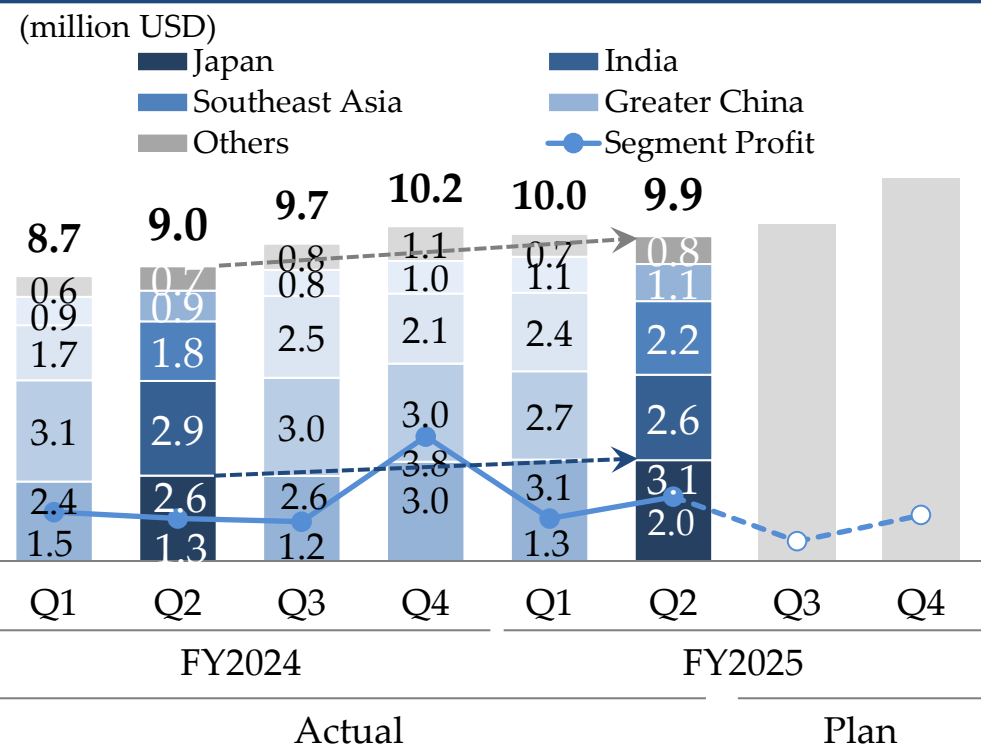


We begin providing support from one month prior to M&A execution and continue to provide long-term support via our PMO.

Business Performance of Management Services

For FY2025 Q2, revenue reached 9.9 million USD (1.44 billion JPY^{*1}) and segment profit achieved 2.0 million USD (0.28 billion JPY^{*1}) . Despite the transfer of part of the India operations to the Professional Solutions segment, the Japan region achieved steady project wins, while other regions also maintained stable orders. As a result, the segment delivered YoY revenue growth of 110.2% and YoY profit growth of 150.8%, achieving strong topline and bottom-line expansion.

Revenue and Segment Profit^{*2}



Revenue:

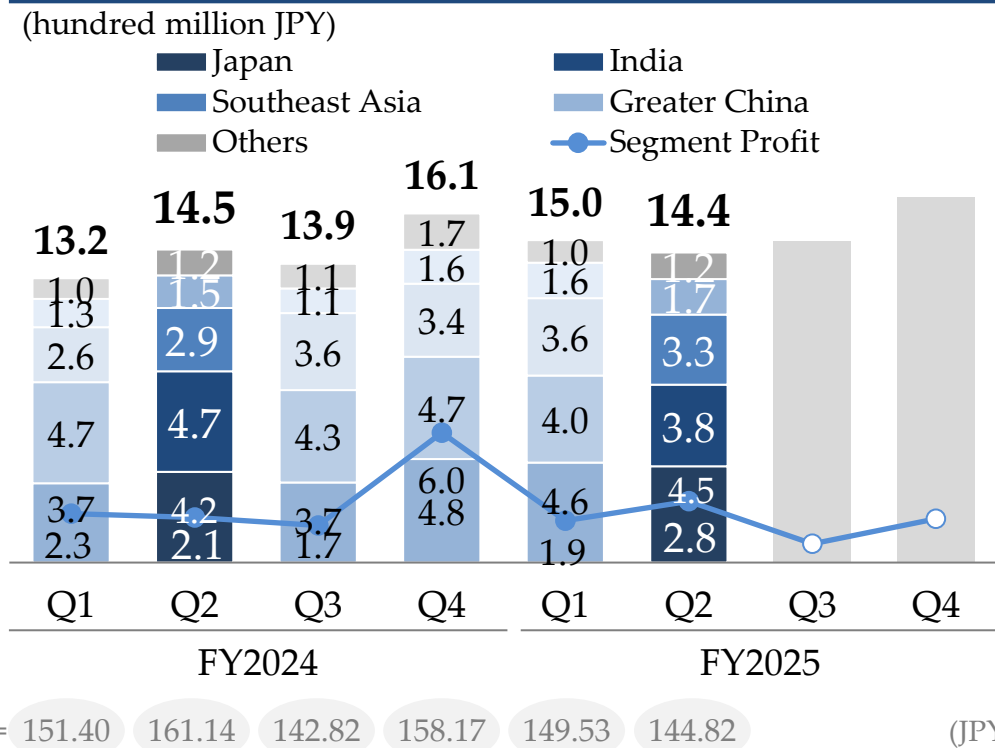
9.9 million USD
(1.44 billion JPY)

Overseas Revenue
Ratio:
68.9%

Segment Profit:

2.0 million USD
(0.28 billion JPY)

(JPY) Revenue and Segment Profit^{*1,2}



1 USD = 151.40 161.14 142.82 158.17 149.53 144.82 (JPY)

^{*1} : Conversion to Japanese yen is calculated at FX rate as of the end of each quarter.

^{*2} : The result of Management Services in FY2024 excludes that of some Solutions Services businesses (DX & Interactive Solutions)

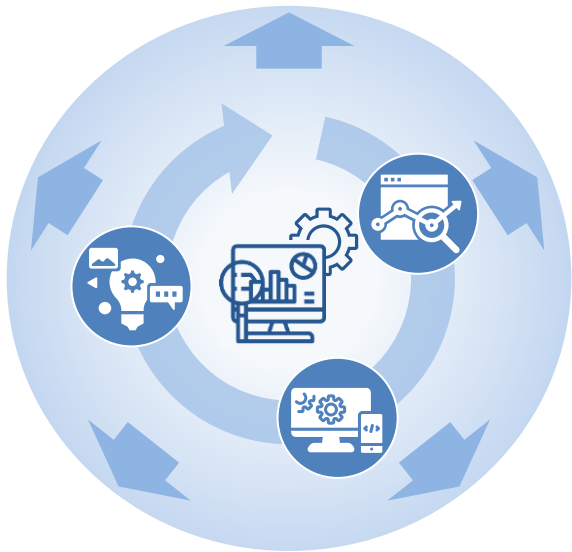
Introduction of Professional Solutions Services



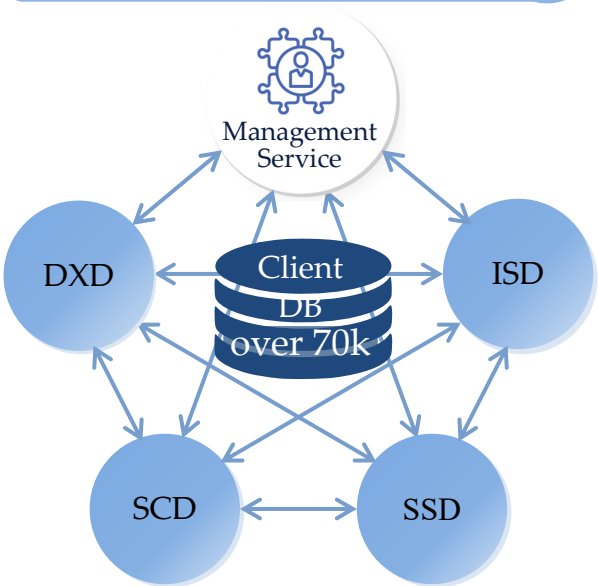
Introduction and Overview of Professional Solutions Services Businesses

The Group has established new business divisions specializing in specific areas where we receive many inquiries from clients. We aim to develop standardized/scalable solutions and expand the business via cross- or up-selling between business divisions.

Growth Strategy



Product development through standardization of solutions to pursue scalability



Cross-/up-selling between business divisions, including a database of over 70,000 existing contacts at more than 20 locations around the world

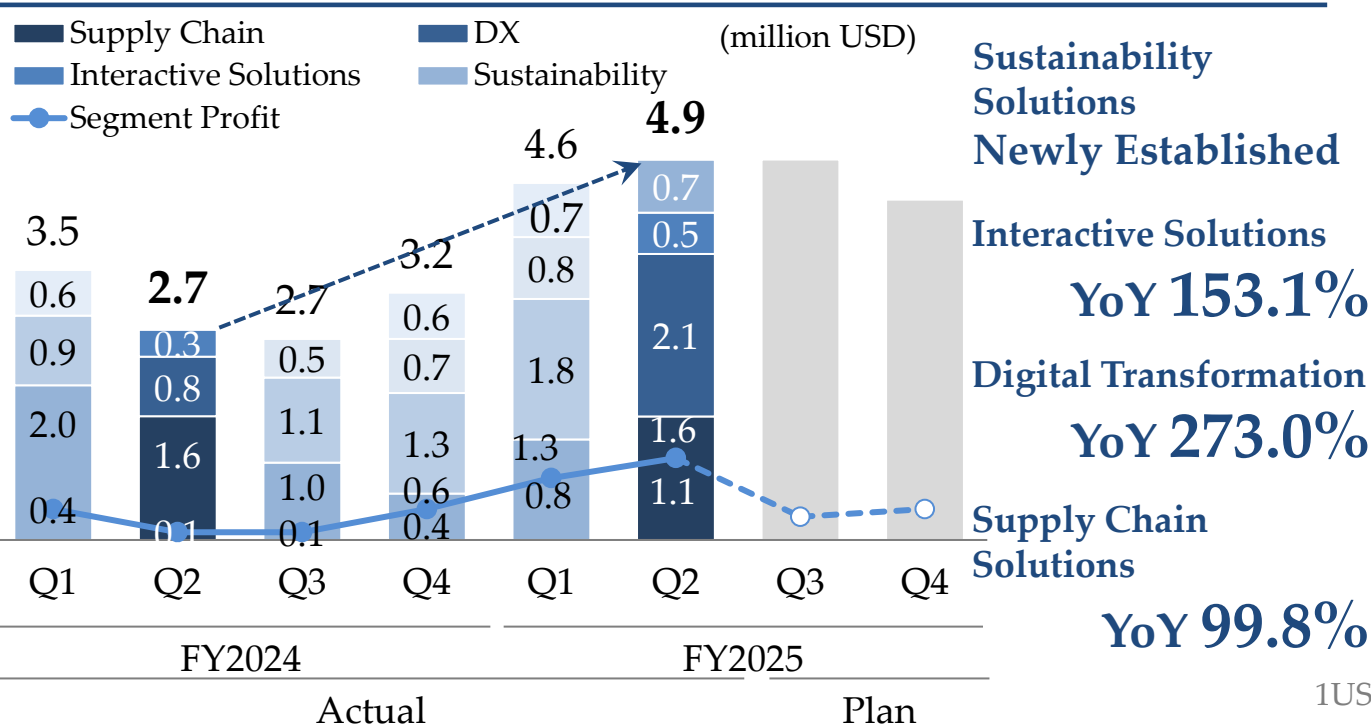
Overview of New Professional Services

| | | |
|--|--|-----------------------------|
| Digital Transformation Solutions (DXD) | Solutions for digital transformation of client's business, digital new business planning | Established in May 2022 |
| Interactive Solutions (ISD) | One-stop solution, from awareness building and attracting customers, to providing a cross-border e-commerce platform | |
| Supply Chain Solutions (SCD) | Solutions in the area of supply chain, such as procurement stabilization and cost reduction, operational efficiency and DX | Established in April 2023 |
| Sustainability Solutions (SSD) | Comprehensive solutions reflecting industry and regional characteristics to accelerate clients' sustainability management | Established in October 2024 |

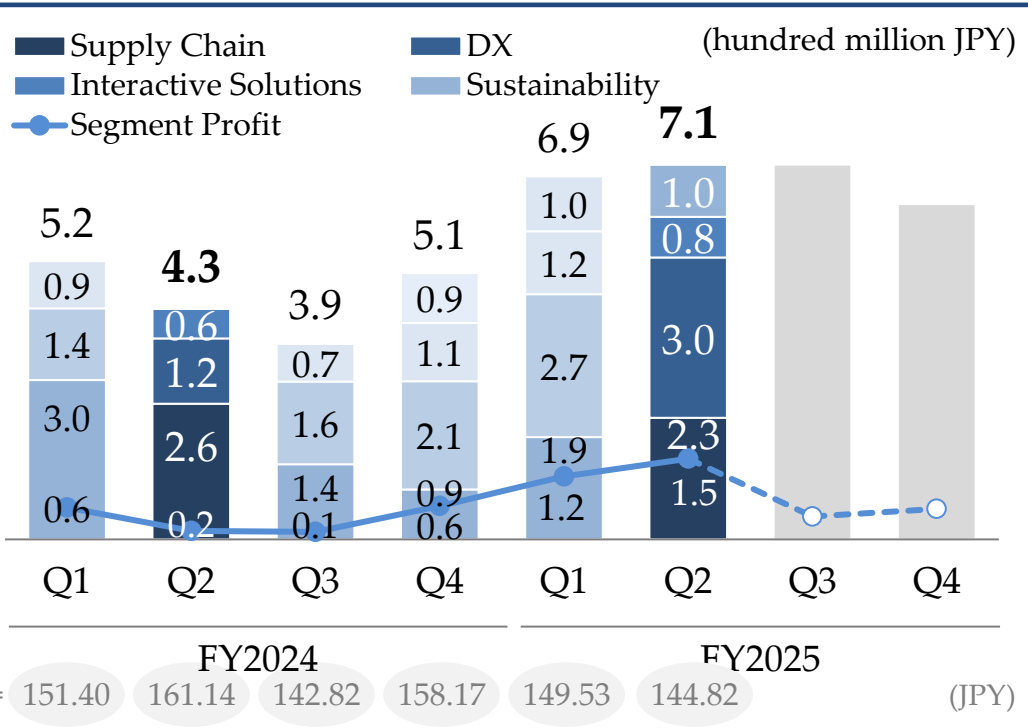
Business Performance of Professional Solutions Services

The Interactive Solutions and Digital Transformation (DX) areas continued to perform strongly. In addition, the Sustainability Solutions, the new segment which entered through the acquisition of Green Impact Labs in October 2024, contributed new revenue of USD 0.7 million (0.10 billion^{*1}). In the Supply Chain Solutions, we executed organizational and personnel restructuring, resulting in a significant improvement in profitability despite revenue remaining flat compared with the prior year. As a result, the overall segment recorded revenue of YoY 183.9% and segment profit of YoY 1,058.9%.

Revenue and Segment Profit^{*2}



(JPY) Revenue and Segment Profit^{*1,2}



^{*1} : Conversion to Japanese yen is calculated at FX rate as of the end of each quarter.
^{*2} : In order to ensure an appropriate YoY comparison, the results of DX and Interactive Solutions area in FY2024 are based on internally compiled (unaudited) figures and the segment profit excludes the impact of one-off non-cash items such as impairment losses.

Introduction of Principal Investments



Introduction and Overview of Business:

What is Principal Investments?

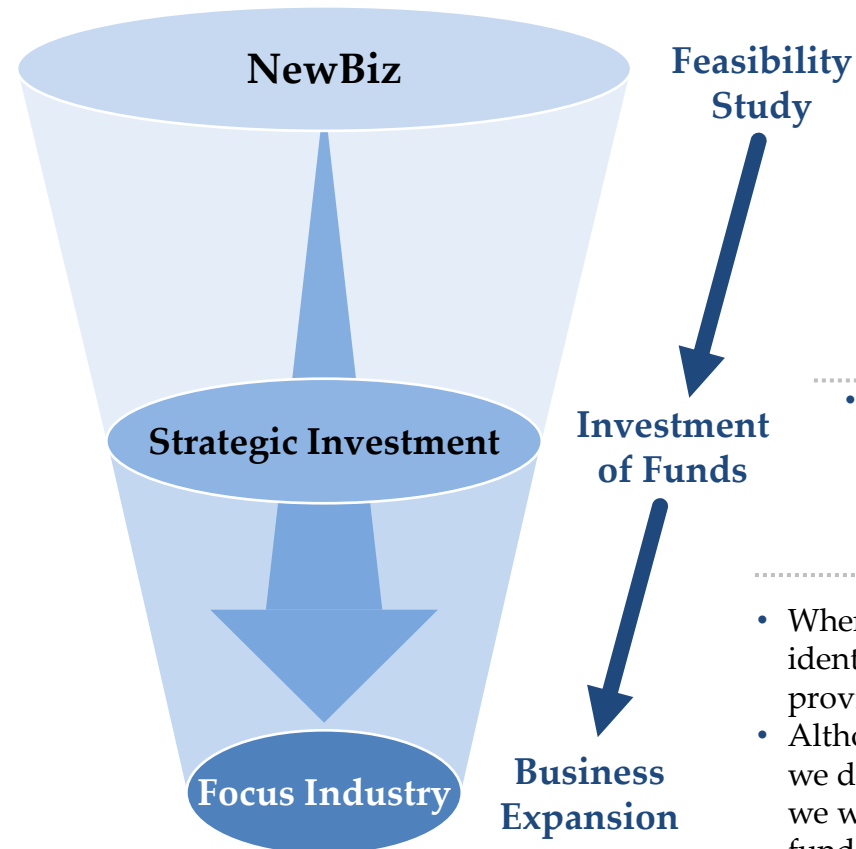
Utilizing the professional platform cultivated through the Management Services business, we invest our own funds in small and medium-sized emerging companies.

Investment Requirements

The following criteria are set as the Group's investment requirements:

1. Expected business scale of USD 100 million or more in sales
2. A business that can expand globally and utilize the Group's professional platform
3. Investment size should not exceed USD 20 million, including debt.
4. Minimum 30% IRR (Internal Rate of Return)
5. Good learning opportunity for the Group's professionals to "Strive for Growth"

Flow of Principal Investment, from Start-up to Expansion



- Gather new business proposals or areas to enter through M&A twice a year through our "NewBiz" event.
 - All professionals can participate, provided that one partner backs them up.
- If the idea is selected as part of NewBiz, its business potential will be verified through consumer interviews and other market research
 - There are always around 10 NewBiz ideas under consideration.
- Once the business potential is recognized, an investment memorandum (investment plan) is prepared to raise funds, with the aim of expanding the business as a portfolio of strategic investment areas.
- When its scalability is recognized, the business will be identified as a focus industry and additional investment is provided to support further business growth.
- Although we are not expected to exit in the short-term, if we determine that the scalability of the business is limited, we will sell the business to maximize the recovery of funds for investment in other new businesses.

Introduction of Pet Care

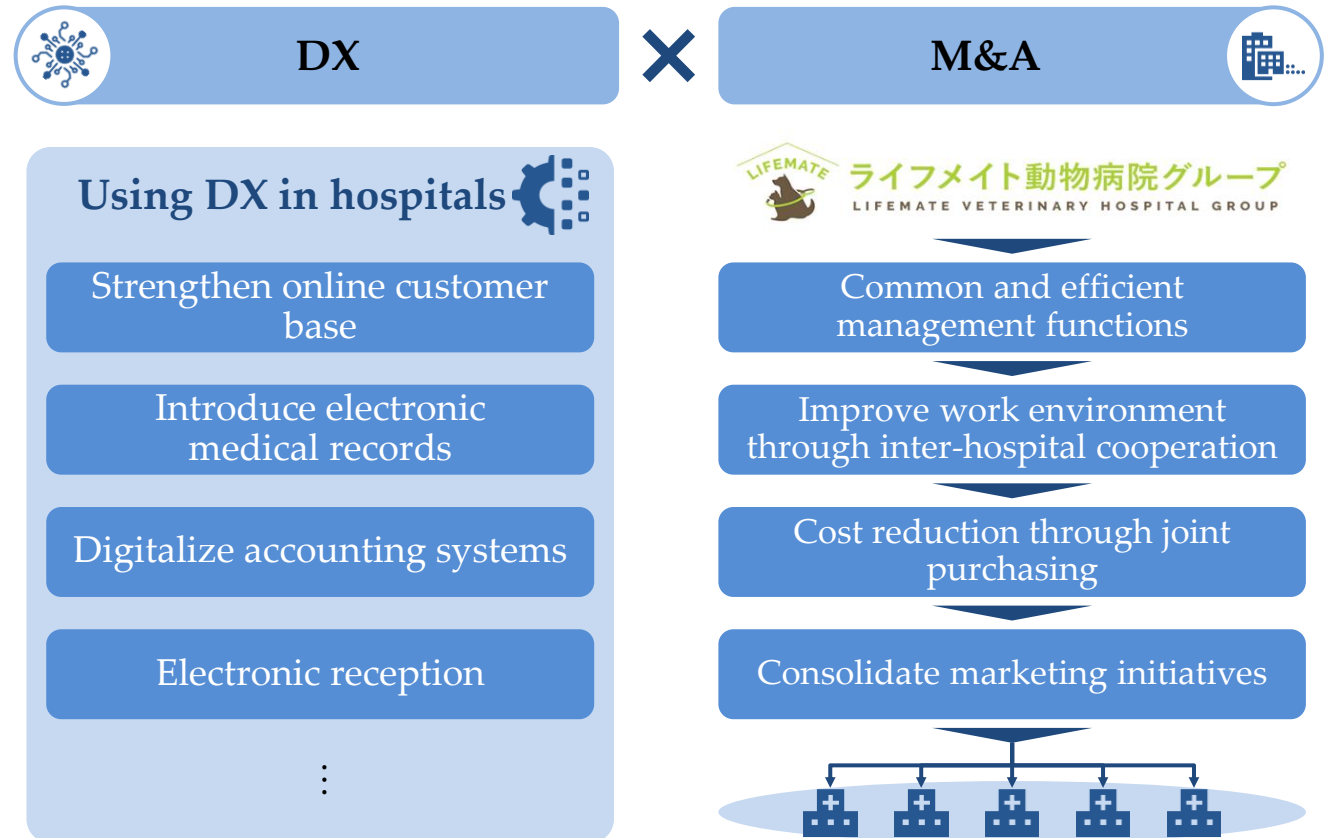
We scale up business by grouping multiple veterinary hospitals through business succession and DX. The Group currently owns and operates a total of 10 hospitals: 4 advanced care hospitals and 6 veterinary hospitals.

Operation of Veterinary Hospitals



We group several veterinary hospitals together through business succession. We currently operate 10 hospitals in Kanto and Hokkaido and are constantly considering M&A opportunities.

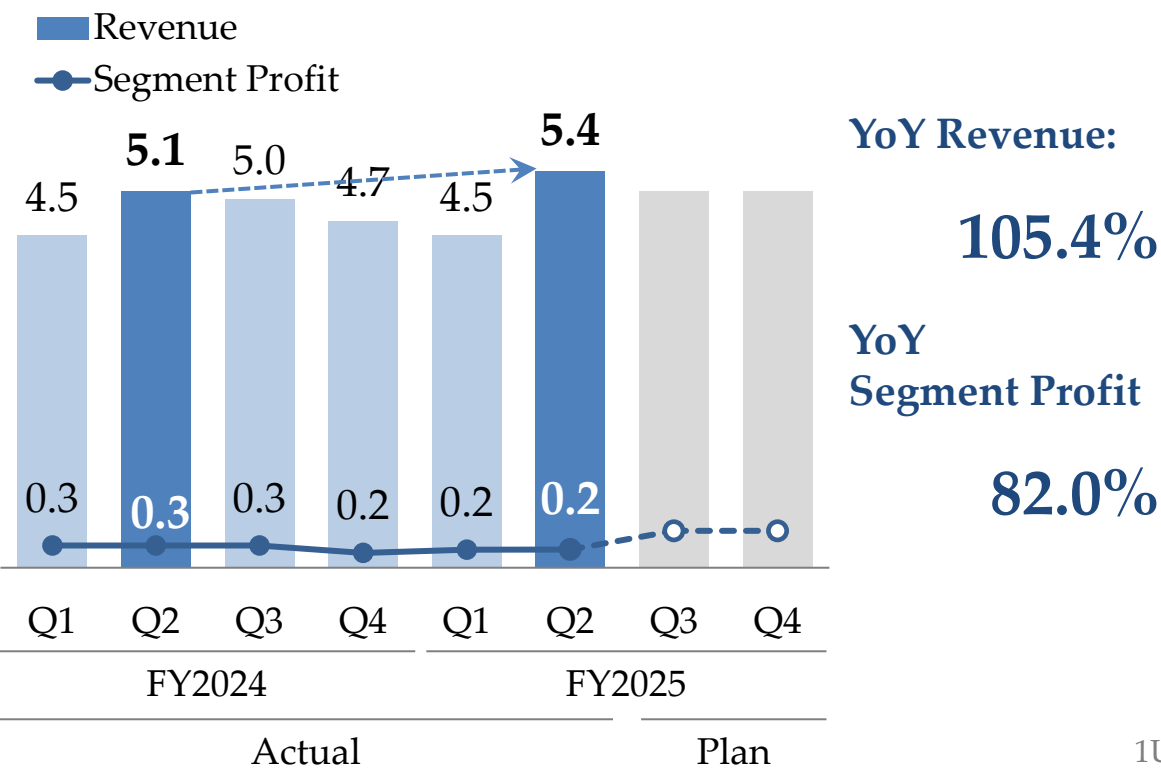
Business Strategy



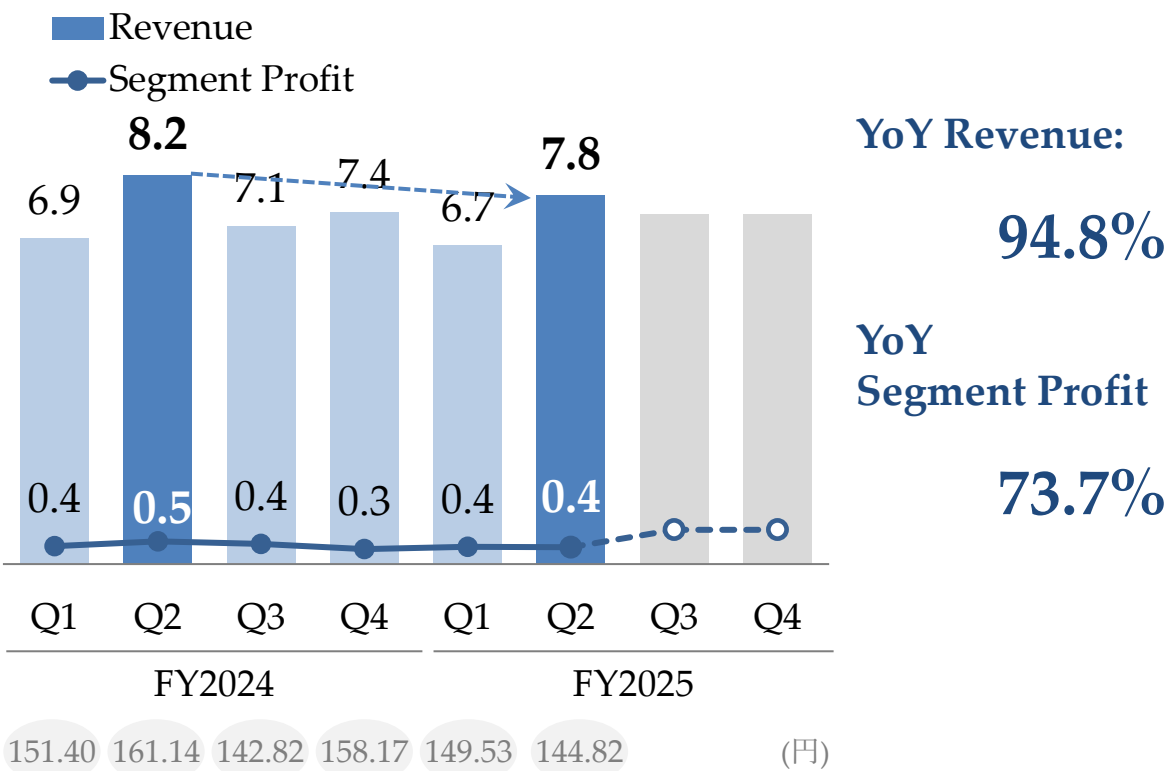
Business Performance of Pet Care Area

In FY2025 Q2, revenue reached 5.4 million USD (0.78 billion JPY*1) , and segment profit was 0.2 million USD (0.04 billion JPY*1). While the performance of each hospital remained steady, the transfer of certain hospitals in September 2024 led to a slight decline in profit compared with the same period last year.

Business Performance (million USD)



(JPY) Business Performance* (hundred million JPY)



*1 : Conversion to Japanese yen is calculated at FX rate as of the end of each quarter.

Strategic Investments

YCP is aggressively investing in business seeds that will become our future priority areas as strategic investment areas. Mainly, we are developing Japanese restaurants and providing services for seniors in Singapore, Hong Kong, and Japan.

Food and Beverage Service



GO Food



With the mission to "bring smiles to people's faces around the world through food," the company is optimizing the cooking process and thoroughly improving operational efficiency to develop high-quality Japanese food brands overseas.

Supporting Service for Columbarium

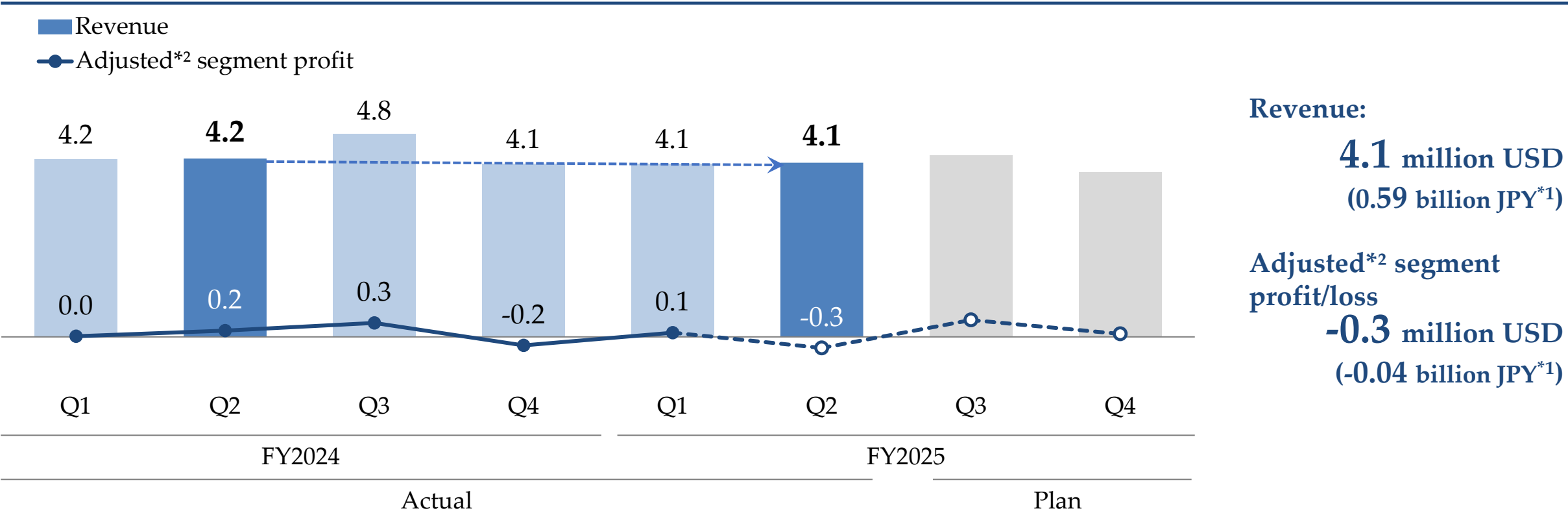


We offer a new option that requires no management, no successor, and no religious affiliation.

Business Performance in Strategic Investments Area

In FY2025 Q2, revenue and profit declined due to the slowdown of the Chinese economy, which affected restaurant operations in China and Singapore, as well as the temporary closures of multiple outlets in these regions for renovations.

Business Performance (million USD)



*1 : Conversion to Japanese yen is calculated at USD 1 = JPY 144.82 (exchange rate on 30 June 2025).
*2 : Adjusted*2 segment profit represents segment profit excluding one-time non-cash transactions, such as gains/losses on sales of subsidiaries and businesses, fair value gain/loss on an equity investment at fair value through profit or loss, and gains from bargain purchase

FY2025-FY2027
Medium-term Planning

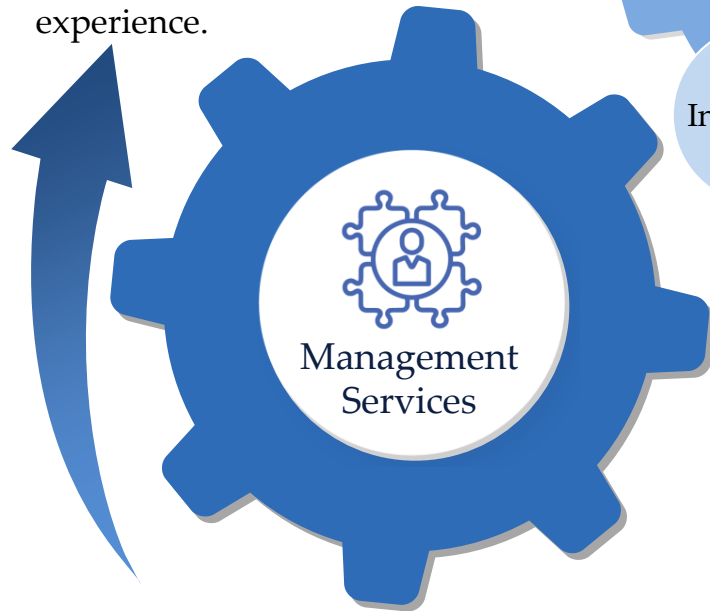


Growth Strategy for the Entire Group

In parallel with the organic growth of the Management Services business, which forms the basis of the Group, the knowledge and experience accumulated through Management Services business is transferred to Professional Solutions Services and Principal Investments, creating a virtuous circle that achieves growth in these three businesses as a whole.

1. Organic growth of Management Services

Continuously increase the number of professionals, capture the strong demand of various clients, and accumulate knowledge and experience.



2. Develop peripheral areas of Management Services

Driving the growth of the Group by using accumulated knowledge to develop highly scalable solutions to solve clients' business challenges.



3. Accelerate growth of Principal Investments

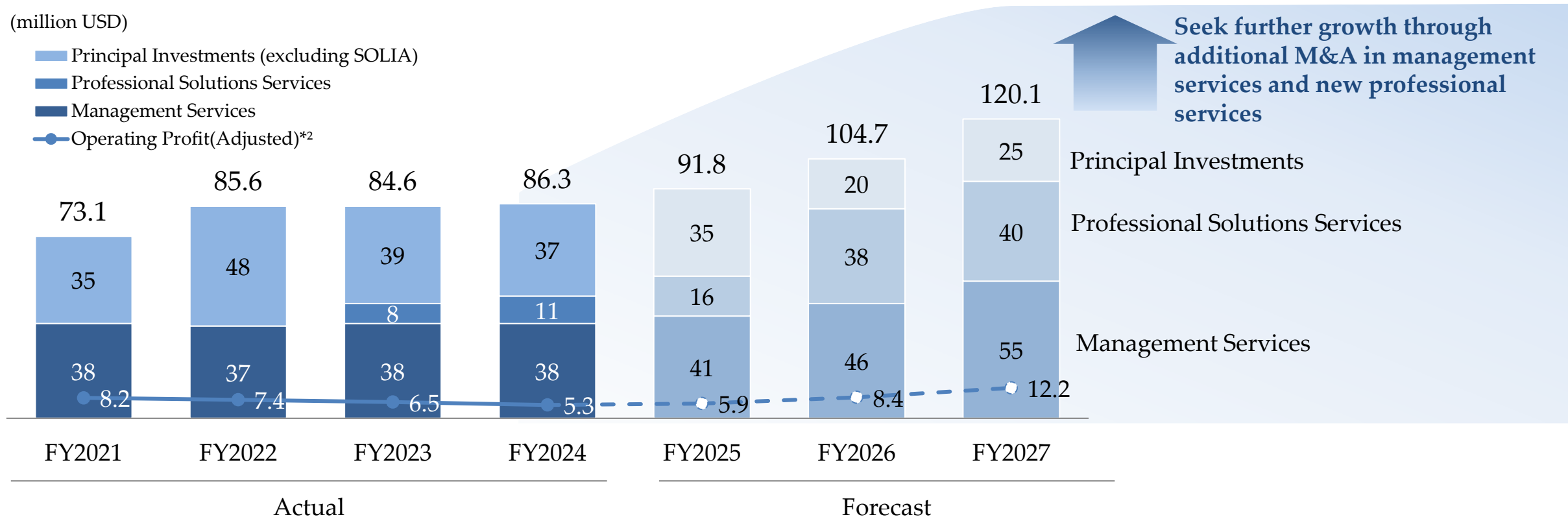
Utilize the Group's network to develop new investment themes across Asia and maximize the Group's funds through listing/trade sales in the future.



Forecast for FY2025-2027

On a consolidated basis, the Company is targeting revenue of 120.1 million USD (18.99 billion JPY*¹) and operating profit of 12.2 million USD (1.92 billion JPY*¹) by FY2027 only from organic growth, and will make full use of new M&A (not yet incorporated in the plan) for further development.

Revenue and Operating Profit



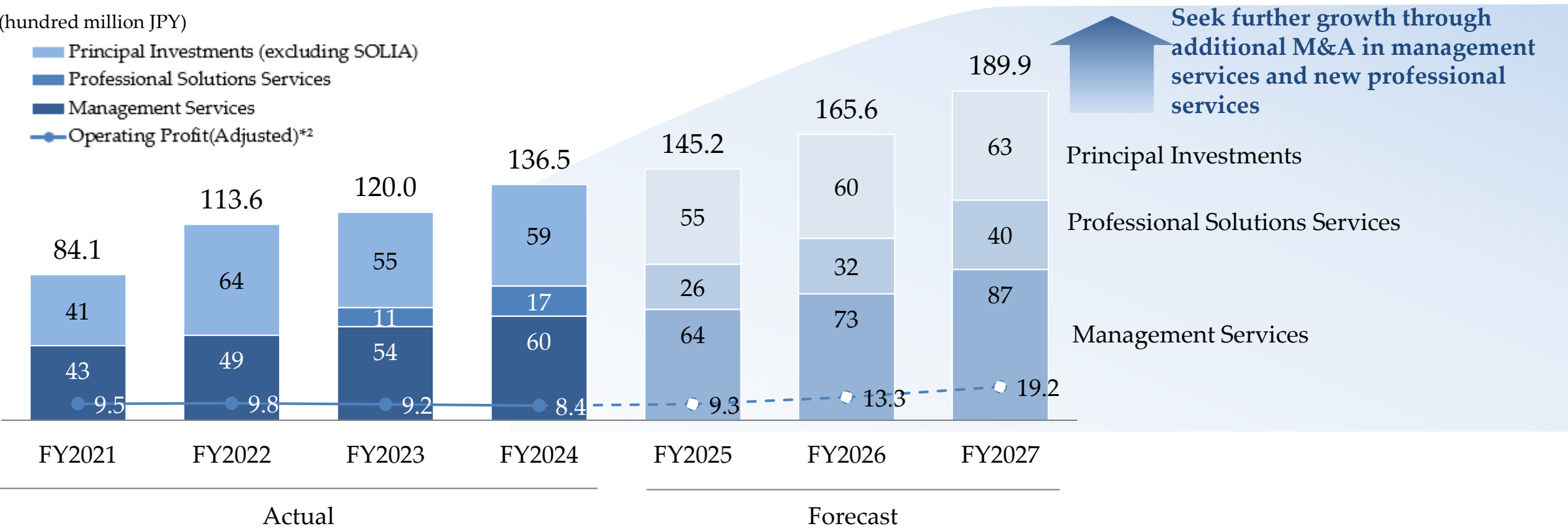
*1 : Conversion to Japanese yen is calculated at USD 1 = JPY 158.17 (exchange rate on December 30, 2024).

*2 : Represents operating profit excluding one-time non-cash transactions, such as gains/losses on sales of subsidiaries and businesses, fair value gain/loss on an equity investment at fair value through profit or loss, and gains from bargain purchase

Forecast for FY2025-2027 in JPY

On a consolidated basis, the Company is targeting revenue of 120.1 million USD (18.99 billion JPY*¹) and operating profit of 12.2 million USD (1.92 billion JPY*¹) by FY2027 only from organic growth, and will make full use of new M&A (not yet incorporated in the plan) for further development.

Revenue and Operating Profit



*1 : Conversion to Japanese yen is calculated at FX rate as of the end of each year.
*2 : Represents operating profit excluding one-time non-cash transactions, such as gains/losses on sales of subsidiaries and businesses, fair value gain/loss on an equity investment at fair value through profit or loss, and gains from bargain purchase

Shareholder Return Policy

On 19 December 2024, the Group announced a change in its shareholder return policy (abolition of the benefit program for JDR holders and commencement of dividend payments). From the interim dividend for FY2025 onwards, dividends will be paid in accordance with the following targets.

| Recurring profit arising from the respective operations | One-off gains such as proceeds from sale of shares or business |
|---|--|
| The amount of the interim and year-end dividend is determined with a target of 50% of recurring profits generated from Management Services, Professional Solutions Services, and Principal Investments. | One-off gains, such as proceeds from the sale of subsidiaries, businesses, and fixed assets, as well as valuation gains on financial assets, are in principle used for future business development, such as mergers and acquisitions, and to strengthen the management structure. If surplus funds still exist, they are used to return profits to shareholders through the acquisition of our JDRs (so-called share buyback). |

| Dividend amount | Interim dividend (Actual*1) | Year-end dividend (Forecast) | Total | Payout ratio (planned) |
|-----------------|--------------------------------|---------------------------------|-------------|------------------------|
| USD | 0.02 USD | 0.07 USD | 0.09 USD | 50% |
| (JPY*1,3) | (2.90 JPY) | (10.14 JPY) | (13.03 JPY) | |

*1 : The above JPY figures are converted from the forecast in USD at FX rate of USD 1 = JPY 144.82 (exchange rate on 30 June 2025) and may differ from the actual distributions to JDR holders.

*2 : Dividend payments will commence with the interim dividend of FY2025 (Record date: 30 June 2025).

*3 : Dividends to JDR investors are paid in JPY as distributions from the JDR trustees, Mitsubishi UFJ Trust and Banking Corporation and Master Trust Bank of Japan, Ltd.

